

It's Here!

“Landlord Appreciation Day”

At the Big “Million Dollar” Trade Show and Educational Conference

Thursday, May 28th at the

Long Beach Convention Center, Hall C

Grand Prizes: 32” Flat Screen TV and Cruise to Mexico!

Other Prizes: Dinner for Two, Cash Prizes, and MORE!

Mark your calendars for Thursday, May 28th for AOA’s Trade Show and Educational Conference in Long Beach You will meet just about every contractor and vendor you will ever need... it’s called the “Million Dollar Event” of the year and ... **you may even go home with a FREE cruise!!**

FREE seminars, where you will discover money-making and money-saving ideas, and what you, as an investor, can expect for the future... will be presented on Thursday, May 28th at the Long Beach Convention Center, Hall C at 300 East Ocean Blvd. The first seminar at 7:30 A.M. will cover Dan Faller’s **“7-Step Success System on How to Make and Keep Millions – (Been There, Done That)”**. **Every rental housing owner** will want to hear this one along with all of the informative seminars throughout the day. Read on for more detailed seminar times and information.

Just What Every Apartment Owner Wants Now!

If it is your goal to discover at least one idea that will help you become an even more successful and profitable apartment owner and/or manager than ever before. . . then you’ll want to be at the **Long Beach Convention Center on Thursday, May 28th, 2009.**

Based on the past experience of AOA members, property management companies, and other apartment owners from all over the state, we can almost guarantee that you will discover that one big idea. More apartment industry professionals attend the AOA Trade Shows than any other “happening” in the whole industry. Come to the big meeting and you, too, will find out why so many rental housing owners, managers, contractors, vendors and other entrepreneurs attend.

It’s all put together to fulfill AOA’s mission of providing every apartment owner with at least “one idea that will help you make and/or keep more money than ever before”.

We’ve been meeting that goal for over twenty-five years - - that’s why so many apartment owners keep coming back year after year.

It pays and saves you big-time just to be an AOA member. BUT... it pays and saves even more for those owners who turn up every year to discover new ideas at the Big Show! WOW! Where else could you possibly spend a more profitable day? There will be no place in the world like the **Long Beach Convention Center on Thursday, May 28th from 7:30 a.m. to 5:00 p.m.**

How Much Will It Cost You?

It won't cost you a dime. You see the 150 plus contractors, vendors and speakers get together and pay the rent for the Convention Hall. They provide all the chairs for the huge seminars AND cover all the other expenses. It costs them over \$100,000 to put on this show ... just for you! You will definitely want to take advantage of this one, big, valuable money-making and money-saving opportunity.

Really, it's a **FREE** show. All the drawings at the vendors' booths and the whole day of money-making idea seminars! The AOA Trade Show and Educational Conference" is one big free day for every well-deserving apartment owner! *All we ask for the price of admission is that you bring a couple of canned goods for Union Rescue Mission's Feed the Homeless program.*

WHEN: **May 28th, 2009 – all day Thursday.** The first seminar starts at 7:30 A.M. and the vendors' floor opens at 8:30 AM. The last seminar starts at 4:30 P.M.

WHERE: At the **Long Beach Convention Center, 300 East Ocean, Hall C in Long Beach.**

PURPOSE: To help you discover ideas and products that will make your life as an apartment owner and/or professional manager easier and more profitable. Our goal is for you to **discover at least one idea that will help you make and/or keep more money than ever before!**

"Your Free Gifts Just for Attending"

Gift #1: If you are new to AOA and you have never been a member in the past, you'll receive a **FREE six month AOA membership**. You'll have all the privileges and rights of our regular members – access to "instant" low-cost credit and eviction checks, a subscription to the *Apartment Owners Association News* and much more! You'll become a part of the largest individually organized group of apartment owners and property managers in the whole state. Why are we giving away memberships at no charge? Because we hope you'll renew at the end of your six-month freebie, BUT, there is no obligation!

Gift #2: Some lucky winner will receive a Cruise for Two to Mexico!

Gift #3: Another will walk away with a flat screen TV! Also, many other prizes will be given away to the lucky winners at each seminar *and* at many of the individual booths.

Gift #4: Be one of the first 200 people to attend Jeffrey Taylor's seminar to receive a **FREE BONUS PACKAGE WORTH \$100** which includes three special reports titled:

- "How to Collect All Monies Due You" (judgments, bounced checks)
- "50 Red Flags When Selecting Tenants"
- "24 No-Money Down Strategies for Buying Multi-Units"
- A Free Six Month Subscription to the "Mr. Landlord" newsletter

There's More!

Attorneys will be there all day just to answer any landlord/tenant questions you need answered. Brokers will display apartment buildings for sale for your investment consideration. We've invited several government agencies so that they can answer your questions. Vendors will be there with new products and services. Then there are all the free "money-making idea" seminars.

You'll want to spend the whole day at the show visiting all the booths and attending every seminar that you can possibly take in. **The following describes all the seminars and the times each one will be given:**

"The 7 Step Success System on How to Make & Keep Millions! (Been There, Done That)"
7:30 a.m. - Seminar Area A

Multi-millionaire Dan Faller will be sharing his personal and powerfully proven "7-Step Success System". You'll be able to apply his success system to your ownership of apartments, AND to whatever other business and/or personal project that you decide to tackle!

You will discover exactly what he did to avoid being wiped out by the 90's real estate crash you'll discover what he's doing now (and what you can do) to avoid being wiped out by this slowing economy.

Find out what the most successful, big money makers are doing today, and why we all need this additional income as we continue to seek riches in the real estate market.

Be there and you'll find that his proven, simple-to-follow "success system" really can work for you! ***If you have the "want to", you'll discover the "how to" at this seminar!***

"How to Fill Your Vacancy Within 72 Hours!"
9:00 a.m. - Seminar Area A

Jeffrey Taylor, also known as "Mr. Landlord" is the #1 landlord in the nation! He is also one of the top nationwide speakers on the subject of making more money owning and managing apartments.

This guy is an "idea a minute" speaker so be sure to bring your pad and pen to write down all the ideas he has in store for all of us. The first 200 people (one per couple) who attend Mr. Taylor's seminar will receive a **FREE \$100 BONUS PACKAGE** which includes three special reports titled:

- "How to Collect All Monies Due You" (judgments, bounced checks)
- "50 Red Flags When Selecting Tenants"
- "24 No-Money Down Strategies for Buying Multi-Units"
- A Free Six Month Subscription to the "Mr. Landlord" newsletter

Come and discover his money-making strategies and his secrets on this business of landlording!

“How to Evict That Problem Tenant ASAP!”

9:00 a.m. - Seminar Area B

Attorney Leslie Born with the Law Offices of John Bouzane (also known as “Fast Eviction Service”) has practiced exclusively in the area of Landlord/Tenant law for over seven years and has tried hundreds of Unlawful Detainer cases in San Bernardino, San Diego, Los Angeles, Orange, Riverside, Kern and Ventura Counties. Her trial experience includes cases both inside and outside of rent control areas. At this seminar, Leslie will take you through the eviction process and tell you:

- Secrets on how to avoid costly mistakes
- How to properly serve notices
- When to use 3-Day, 30-Day or 60-Day Notices and much more!

“Discover How and Where You Can Obtain FREE Money”

11:00 a.m. - Seminar Area B

Tim Payne is a seasoned real estate and business professional with over 20 years experience in personal finance, real estate investing and government funding.

Did you know that the government gives away billions of dollars to eligible individuals in the form of free-money grants and low interest loans? This opportunity money is designed to stimulate the economy and empower people to help themselves. Come and find out how YOU can qualify and learn what it takes to be eligible to receive this money! Discover how you can:

- Find out where the money is and how to get it
- Obtain free money grants for real estate investing
- Obtain grants to fix up and improve investment property

You’ll want to attend this one, folks and you’ll wonder why someone didn’t tell you about this years ago!

“What the Future Holds For Today’s Investors

1:15 p.m.. - Seminar Area A

John Kamin is best known by apartment owners for writing the popular economic trends column every month for the AOA Magazine. He is a Consulting Economist and Publisher of *The Forecaster* and also, the author of the book [How to Make Money Fast Speculating in Distressed Property](#). If you are seriously interested in making money, it is highly recommended that you attend this seminar for his economic views and money-making ideas.

Mr. Kamin will address the outlook for commercial and residential properties, hard assets, interest rates, inflation, taxes and much, much more. You’ll be getting more

predictions that will put you ahead of the crowd and on your way to making millions! Don't miss his money-making and money-saving ideas during the question and answer period at the end of his talk.

***“How to Properly Screen Applicants
and Get Quality Tenants”***

1:15 p.m. – Seminar Area B

Guest Speaker Don Conrad, who has been a landlord since 1994, is also author of the book, Find That Quality Tenant. Knowing how to properly screen tenants is the one skill that separates landlords who make money on their investments from the ones who don't. He has developed a system to identify quality tenants and how to put them into his properties. Come to this seminar and discover how to find tenants who:

- Pay the rent on time (or very close to on time) each and every month
- Live by the laws of the land and the landlord
- Communicate potential costly problems but doesn't call for trivial things.

Mr. Conrad will also show you how proper screening can:

- Reduce the time you spend on managing your properties
- Drastically reduce evictions and tenant turnover
- Reduce your tenant induced stress

***“How to Protect Yourself Legally During
the Tenancy and Laws You Need to Know”***

3:00 p.m. - Seminar Area A

Well-known *eviction attorney*, **Dennis Block** has plenty of hot legal ideas in store for us! Mr. Block is with the Law Firm of Dennis P. Block and Associates and also hosts a weekly Landlord radio show. At this seminar you'll discover:

- How to legally protect yourself
- Laws you need to know
- And much, much more.

Be there early to get a good seat AND plan to stay for the very popular legal question and answer session that follows. He promises **many legal tips and tricks** that up-to-date apartment owners are using in today's market!

“When Should You Take Advantage of the Buying Opportunity of a Lifetime?”

3:00 p.m. – Seminar Area B

Our special guest speaker, millionaire investor Bruce Norris is also the author of the book The California Comeback. When he wrote this book, experts thought he was crazy with his predictions that real estate prices would double by 2004! He was right!

Now, he’s talking about why 2009-2010 stands to be the most exciting and profitable time in recent California history! **Don’t be misled – the worst is not over!** Topics will include:

- How cities unintentionally force lenders to dump properties
- Why the banks will lose 75% on most houses we buy in 2009
- How to find your share of these types of deals
- When this housing depression will end

“How You Can Get Super Rich in Commercial Real Estate”

4:30 p.m. - Seminar Area B

Cherif Medawar is a national real estate trainer & a commercial and residential investing expert. With over 18 years of direct investing experience Cherif has transacted for his own account millions of dollars in residential and commercial properties across the country. Cherif has lectured and taught thousands of students nationwide for several years about real estate wealth strategies.

He shares time-tested, proven techniques for creating low to no risk, high-profit wealth in your life, as well as how to start and grow in commercial real estate with little to no money. Make sure you attend this one where you will discover how to:

- Get deals to come to you
- Acquire the best income producing properties – with little to no money
- Make huge fortunes with little competition
- Use the 12 Steps to financial wealth

Big Day Planned Just For YOU!

We hope to see you at all the seminars. We do know that you’ll be a big winner by attending this biggest ever AOA **“Million Dollar” Educational Conference and Trade Show on Thursday, May 28th at the Long Beach Convention Center in Hall C, 300 East Ocean!** The whole day has been planned for apartment owners and property managers . . . just like you!

***Union Rescue Mission
“Canned Goods Drive”***

Apartment owners have been especially kind in supporting the Union Rescue Mission at every AOA Trade Show with their donations of canned food for homeless families. The mission has gone away with loads of food.

We are once again asking that you support this much needed humanitarian effort. **Even one donated can of food will help feed a hungry family.** Please help us to make a difference!

One Big Day

Mark your calendar now: All day **Thursday, May 28th, at the Long Beach Convention Center, Hall C, 300 East Ocean in Long Beach.** The first seminar begins at 7:30 A.M., and the doors to the Trade Show open at 8:30 A.M. and stay open until 5:00 P.M. The last seminar starts at 4:30. Plan to spend a day of discovering the best money-making and money-saving ideas and special discounts that you will ever see at one location. We're looking forward to seeing you. Please bring a friend - they can be assured that they will discover at least one idea that will help them make and/or keep more money than ever before as a direct result of attending. See you at the **Big Show!!!**